

Message Text

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PAGE 01 STATE 222816

21

ORIGIN COME-00

INFO OCT-01 EA-07 EB-03 ISO-00 EUR-10 RSC-01 /022 R

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DRAFTED BY:COM/OED/MEPD:JLSMITH

APPROVED BY:EB/OCA/REP:GPWILSON

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R 092052Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

UNCLAS STATE 222816

E.O. 11652: N/A

TAGS: BEXP, RP

SUBJECT: MAJOR PROJECTS: CAGAYAN DE ORO AND GENERAL SANTOS PORTS

1. ON JUNE 20, AMEMBASSY LONDON FORWARDED PREQUALIFICATION INFORMATION ON ABOVE-MENTIONED PORT CONSTRUCTION WORKS. NOTICE WAS PROVIDED TO EMBASSY BY SIR WILLIAM HALCROW & PARTNERS, LONDON, CONSULTING ENGINEERS FOR THE PROJECTS. PREQUALIFICATION DEADLINE WAS JULY 10, 1974. UPON RECEIPT THIS INFORMATION, MAJOR EXPORT PROJECTS DIVISION DISSEMINATED REPORT TO QUALIFIED US CONTRACTORS BUT RECEIVED NO POSITIVE RESPONSE.

2. MEPD NOW HAS BEEN CONTACTED BY FLUOR OCEAN SERVICES, SUBSIDIARY FLUOR CORP., INTERNATIONALLY KNOWN DESIGN CONSTRUCTOR. FIRM WISHES LEARN WHETHER SHORTLIST HAS BEEN DETERMINED AND, IF SO, WHETHER IT CAN BE INCLUDED AT THIS TIME. WE ADVISED COMPANY CHANCES WERE PROBABLY SLIM BUT FIRM NEVERTHELESS WOULD APPRECIATE EMBASSY INVESTIGATING SITUATION AND INFORMING US WHETHER THERE IS OPPORTUNITY EVEN AT THIS LATE DATE.

3. REGARDLESS OF SITUATION RE CAGAYAN DE ORO AND GENERAL SANTOS PORTS, FLUOR OCEAN SERVICES IS BECOMING INTERESTED
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IN DESIGN/CONSTRUCTION IN SOUTHEAST ASIA AND INTENDS SEND

REPRESENTATIVE TO EMBASSY IN NEXT FEW WEEKS FOR GENERAL
DISCUSSIONS RE OPPORTUNITIES FOR PORT WORK. INGERSOLL

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Decaption Note:
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Disposition Event:
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